



OVERVIEW: For over 40 years, Knar Jewellery - an independently owned and operated business – has been specializing in fine jewellery, timepieces, accessories and exceptional customer service. Knar is an official authorized dealer for some of the world's most prestigious timepiece brands including Rolex, Tudor, Breitling, Glasshutte

Original, Jacob & Co, Chopard and Grand Seiko. Our jewellery department – one of the best in North America – features many specialty brands and exclusive collections such as Isabelle Fa, Tamara Comolli, Faberge, Hearts on Fire diamonds, and Mikimoto pearls. In addition to offering high end, luxurious brands, we also specialize in custom design, repairs & restorations and appraisals.

In everything we do, we hold ourselves to the highest of standards. Our associates are passionate about the brands we carry and the people we serve. We strive for service excellence through continued education and training.

We are looking for a professional Luxury Sales Associate who is seeking a long-term, lucrative career, dealing with high-end jewellery and timepieces. The ideal candidate is one who is inspired to deliver the Knar Experience to those who visit our boutique in person, through Knar.com and via email and telephone inquiries. We reward our associates for delivering on sales and service excellence.

RESPONSIBILITIES:

- Identifies and creates sales opportunities
- Acts as a brand ambassador for the company and the prestigious brands we represent
- Provides a personalized shopping experience while maintaining our brands service standards and expectations
- Presents jewellery and timepieces to clients with knowledge, passion and confidence
- Networks and clientele to attract, build and develop strong relationships with new and existing clients
- Manages client profiles by capturing meaningful data for the purposes of connecting with and identifying future sales and service opportunities
- Works collaboratively with colleagues to ensure a consistent and exceptional customer experience; contributes to a positive, harmonious store environment
- Provides exceptional after-sales service
- Performs basic services and adjustments to timepieces
- Adheres to security standards that ensures the safety of our customers, co-workers and products
- Ability to organize, prioritize and execute multiple tasks with detail and with care
- Maintains a high level of product and brand knowledge through continued learning initiatives
- Refined communication skills, both verbal and written
- Appreciates a busy, fast-paced, thriving environment

PROFESSIONAL REQUIREMENTS:

- Appreciation for and understanding of luxury jewellery and timepieces
- A minimum 2 years sales experience with fine jewellery and time pieces, preferably with brands such as Rolex, Tudor, Breitling
- Proven sales and customer service skills with a track record for building on client relationships
- A team player who contributes to and enhances our positive, harmonious environment
- Excellent communicator and positive brand ambassador
- Strong organizational skills to meet client needs and deadlines
- Experienced in visual merchandising
- Willing and available to work retail business hours, including evenings, weekends and some holidays